VICTORY IN TIME

Renee Breazeale maneuvered through a **male-dominated industry** to develop a profitable multi-million dollar business model over **30 years.** She went far beyond the typical nuts and bolts of doing business to **develop unique practices and systems with a service-first mindset.**

In 1988 she left corporate America with $3000, and a dream - Victory Bolt & Specialty was born. Over three decades, the company grew to serving customers across the United States and exporting to Canada, Mexico, Poland, and Brazil.

The company earned the ranking of the **thirteenth largest woman-owned business** in the Charlotte metropolitan area. Renee made her mark on the industry as the **patent designer** of the one-driver bit fastener system. She was recognized by the industry as an **innovator and leader** for revolutionizing a more **turnkey solution-focused approach** to serving customers more efficiently and cost-effectively.

The adversities she faced in business were only a part of what she had experienced. She also **overcame tremendous personal challenges.** Together these victories have played a significant role in her ability to **see problems as opportunities** disguised as challenges to help you grow and learn. She desires to share that wisdom and knowledge so other leaders may triumph and soar.

LEADING THE EAGLE WAY

Leading the Eagle way shows **CEOs and executives** how to **soar to new heights and accelerate your success** by unlocking your fullest potential. By adopting eagle-like traits you can cultivate **meaningful relationships, develop a leadership mindset,** and **earn respect** both for yourself and others increasing your sphere of influence and contributing positively to your community.

There is a transformative power when we not only **align our passion with our purpose,** but embrace collective action. Like an eagle you will discover the **"power of we"** for collective success. Eagles by nature are nurturing leaders, majestic and powerful, yet adaptable and agile. Whether you're leading without a formal title, navigating a degree position, or embarking on your **entrepreneurial journey. Join us and learn to soar like an Eagle.**

- Nurture Relationships - the power of we
- 3 c's – connect, collaborate and create
- Leading without a title
- You have a degree/position/company – now what?
- Aligning passion and purpose

> "Renee's passion and conviction shine through in every word she speaks. She doesn't just deliver a message; she embodies it. Her story of struggle and triumph is incredibly inspiring. I wholeheartedly recommend Renee as a speaker for any audience. She has a unique ability to command the attention of her audience while instilling hope and inspiration in their hearts. You won't just listen to Renee speak; you'll be transformed by her message."
>
> - Saundra C.

ADVERSITY IS VICTORY

Victory starts with adversity. Renee began from very humble beginnings, and forged a path to success through many obstacles and challenges. She will show you how the **right mindset** can pave the way to **triumph despite your circumstances.**

Embracing fearlessness over failure is essential for overcoming any challenge. By maintaining a **positive attitude** during tough times and envisioning your own **success with confidence,** you'll learn to glean **valuable lessons from adversity.** Ultimately, you'll discover that **adversity is not a barrier** but a pathway to victory, inspiring both yourself and others along the journey. There is no victory without adversity.

Women of Empowerment | 2015 Woman of Excellence | 2016 Woman of Distinction

- Trailer Park to the country club / with the right attitude, meager beginnings CAN lead to victory
- F- words / failure - fearless
- What's your limp? / stagger swagger
- Lead yourself first / let others spread wings , others will follow your inspiration, cluck or soar, excel with confidence
- The bigger the adversity, the bigger the victory. There is no victory without adversity

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VICTORY IN TIME

> Renee Breazeale is a dynamic speaker. She speaks with conviction and it is evident she is passionate in her delivery. Renee commands the attention of her audience. Not only is Renee's story one of struggle and overcoming adversity but her faith is truly one of inspiration. I highly recommend Renee as a speaker for any audience. She his a gifted speaker in every sense of the word.
>
> - Christa T.

> Renee Breazeale is an inspirational speaker with an incredible story of overcoming adversity with determination, skill, and faith. As a speaker, Renee brings the audience along with her on her personal and professional journey offering encouragement, motivation, and insight.
>
> - Pat K.

EXCELLING IN BUSINESS

Grow Yourself to Grow Your Sales

Business takes sales. Period. Renee built a robustly successful business practicing the power of **building relationships.** She will unpack the **revolutionary sales approach** she incorporated, along with business and personal growth with Excelling in Business.

Through **customer-centric strategies** and the art of **relationship-building** that goes beyond mere transactions, Renee will show us how **genuine connections,** rooted in **authenticity** and the **power of giving,** will lead to extraordinary gains.

Don't miss out on the chance to transform your mindset to approach and achieve remarkable triumphs. **Join us to master the tools and mindset essential for sales excellence.**

- Their pain is your gain - customer centric problem solving
- The power of we, strengthening team, vendor and customer relationships
- Confidence in Your authentic self to build solid relationships – be you, there's no one else like you (Unleashing your potential ,owning your strengths and talents, you are your own worst enemy - get out of your own way)
- Give to give, then you may receive - (servant business model) - upside down financial statement
- Sale$ without Selling

VALOR OF YOUR WORTH

Business leadership

Do you believe you are more than just a title—whether it's as a business owner, CEO, or VP of sales? Have you let that role define you, overshadowing your true passions and driving forces? **Success isn't just about what you do professionally;** it's about aligning that with your personal aspirations.

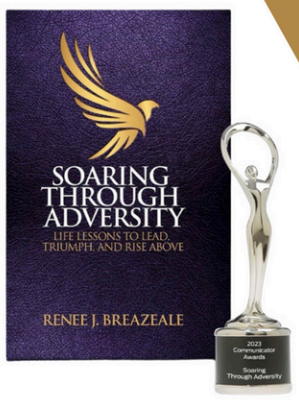
The value and worth that you provide is worth fighting for. **Valor requires the courage to introspect, assert yourself, and embrace change, even when it's uncomfortable.** Staying stagnant brings its own kind of pain and battles. Renee will bring a transformation that will unlock a richer, more fulfilling life both in your career and beyond.

- Separating your who from your do / your title does not define you
- Standing up and standing out
- Pain to change, Pain to stay the same / When it's ok to adapt and be agile
- Self-improvement / reflection gives you vision
- Passion driven purpose – do what you love / Keeping your personal aspirations a priority

KNOW Women of North Carolina

2015 Vendor of the Year Fortune 500 Co.

2016 Vendor of the Year Fortune 1000 Co.



2023 Communicator Award of Distinction Inspirational Speaker

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